

Energiekontor AG – Highlights

In mEUR	2022	2021
Sales	187.6	156.5
Total output	255.7	266.3
EBITDA	99.8	81.7
EBIT	80.0	61.7
EBT	62.9	44.9
Group Net Income	44.5	36.2
EPS	€3.18	€2.52

Energiekontor AG – Share

Listing:	Deutsche Börse, Frankfurt
Market Segment:	General Standard
Indices:	SDAX, MSCI Global Small Cap Index
Type of shares:	Bearer shares
Industry:	Renewable Energy
IPO	25 May 2000
WKN:	531350
ISIN:	DE0005313506
Reuters:	EKT
Share capital:	EUR 13,959,359.00
# shares:	13,959,359
Market CAP:	>€1.0bn

Energiekontor AG – Management

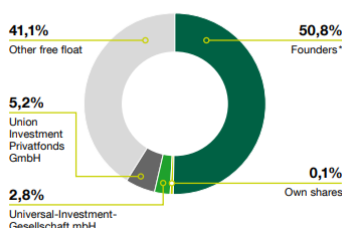
Executive Board:

Peter Szabo (CEO)
Günter Eschen
Carsten Schwarz

Supervisory Board:

Dr. Bodo Wilkens (Chairperson)
Günter Lammers
Darius Oliver Kianzad

Energiekontor Shareholder Structure
as at Dec 31, 2022



Energiekontor AG – Coverage

Research	Target value in EUR
First Berlin	138.0
M. M. Warburg	135.0
Hauck & Aufhäuser	136.0
STIFEL Bank	126.0
Bankhaus Metzler	121.0
Consensus:	131.0

Energiekontor AG – Leading project developer and IPP

The SDAX-listed Energiekontor AG is one of Germany's leading project developers and operators of wind and solar farms. As pioneers of the energy transition with more than 30 years of experience Energiekontor covers the whole value chain from the first planning of new projects, the construction management, the commissioning up to the commercial and operational management of wind- and solar parks in our home market Germany and internationally. In addition, Energiekontor also keeps realized projects within the Group's own wind- and solar park portfolio. As such, the company is also an IPP with a total generation capacity of currently over 380 MW.

Energiekontor is active in five countries that is Germany, the United Kingdom, Portugal, France and the USA and has 17 representative offices with some 220 employees in total. Since the foundation of the company in 1990 Energiekontor has realized more than 150 wind- and solar projects with a total combined generation capacity of over 1.3 GW.

Corporate Strategy – Organic growth/financial stability

Energiekontor has one-of-a-kind business model, which enables the company to achieve double digit growth rates (on EBT-level) based solely on organic growth and simultaneously contributes to a high financial soundness and stability of the company. Essentially, project development and overhead costs are fully covered by liquidity surpluses generated from the IPP activities and the operational and commercial management services. Of all self-developed wind- and solar parks the company roughly keeps 50 per within the Group's own wind- and solar park portfolio, the other half is sold to investors. By doing so, year by year funds available for the project development business are increased and enable Energiekontor to realize an organic growth (EBT-level) of 10% to 20% p.a.

Outlook: Double in size within the next 5 years

Starting from the base year 2023, for which Energiekontor had issued a target Group EBT of €55–60 million as part of the 5-year strategy 2018–2023, the Group EBT is to be increased by an average of 15 percent annually until 2028 as part of the growth strategy for the next 5 years. This would result in a Group EBT of approximately €120 million for the 2028 financial year. Starting from the plannings for the base year 2023 this would be a doubling in Group EBT within 5 years.

Energiekontor AG – Strong and valuable project pipeline:

- Current project pipeline as at 30 June 2023 stood at 10.8 GW (12/31/2022: 10.2 GW)
- Thereof 2.0 GW in an advanced stage of development (P3–P5)
- Technological differentiation: 2/3 Wind- and 1/3 solar projects

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